

















## Competitive reference of Altivar products

Competitor Rank	1	2	3	4
ATV12	 <b>Allen-Bradley</b> <u>Powerflex 4</u>	 <b>YASKAWA</b> J1000	 <b>DELTA</b> DELTA ELECTRONICS, INC. VFD-EL	 <b>ABB</b> ACS55 or ACS150
ATV212	 <b>ABB</b> ACS310 or ACS320	 <b>Danfoss</b> FC102 or VLT2800	 <b>YASKAWA</b> V1000 or P1000	 <b>SIEMENS</b> SED2
ATV312	 <b>Allen-Bradley</b> <u>Powerflex 40/525</u>	 <b>YASKAWA</b> V7 / or V1000	 <b>ABB</b> ACS355	 <b>DELTA</b> DELTA ELECTRONICS, INC. VFD-M
ATV32	 <b>YASKAWA</b> V1000	 <b>Allen-Bradley</b> <u>Powerflex 525</u>	 <b>ABB</b> ACS 355	 <b>Danfoss</b> FC301
ATV61	 <b>ABB</b> ACH550	 <b>YASKAWA</b> E7/P7 or P1000	 <b>Danfoss</b> FC102 or FC200	 <b>Allen-Bradley</b> <u>Powerflex 400</u>
ATV71	 <b>Allen-Bradley</b> <u>Powerflex 700</u>	 <b>YASKAWA</b> F7/G7 or A1000	 <b>ABB</b> ACS550/800	 <b>MITSUBISHI ELECTRIC</b> A700

## Competitive reference of Softstart products

Competitor Rank	1	2	3	4
ATS01	 <b>Allen-Bradley</b> SMC-Flex	 <b>EATON</b> S801	 <b>SIEMENS</b> SIRIUS 3RW30	 <b>ABB</b> PSR
ATS22	 <b>EATON</b> IT.S611	 <b>Allen-Bradley</b> SMC-3	 <b>SIEMENS</b> SIRIUS 3RW40	 <b>BENSHAW</b> RB2
ATS48	 <b>EATON</b> IT.S811	 <b>Allen-Bradley</b> SMC-Plus	 <b>SIEMENS</b> SIRIUS 3RW44	 <b>ABB</b> PST/PSTB
Enclosed 48	 <b>EATON</b> IT.S811	 <b>BENSHAW</b> RX2E / 3E	 <b>Allen-Bradley</b> SMC-Plus	 <b>ABB</b> PST